

# BETTER Dentures

A full one day hands-on course  
presented by Stuart Marlow  
the Schottlander Prosthetic Trainer

Suitable for Technicians  
with 7 hours verifiable cpd.



# BETTER Dentures



*Changes in dental provision over the last ten years have resulted in a large growth in the private market. Laboratories need to take advantage of this growth. This course will look at aspects of the market, based on Stuart Marlow's personal experience of laboratory management and the knowledge gained from the laboratories he has dealt with and visited since joining Schottlander. We will also look at standards and quality of work suitable for the precision market, using Schottlander products and marketing support.*

## Aims, Objectives & Anticipated Outcomes

By the end of the course, the participants should:

- Be able to correctly trim working models to allow construction of well fitting prosthetics.
- Understand and know how to make functional anatomically correct record rims.
- Be able to set denture teeth at a natural emergence angle for correct lip support.
- Know how to wax up dentures to provide natural looking gum work.
- Be able to flask, using split topping technique to reduce finishing and polishing time.
- Be given suggestions on how to market and increase their Private Denture work.
- Be able to make improved dentures.
- Use Enigma Colour Tones to personalise and match natural gum colouration.



## Stuart Marlow

*Following completion of a five year apprenticeship including the City and Guilds qualification in Dental Technology, Stuart gained over twenty-five years' experience working in a number of laboratories, including three years in a Maxillo facial department.*

*For fifteen years Stuart owned a private, quality, full service laboratory, expanding the laboratory and taking over two other laboratories in the area.*

*In 1999, Stuart joined Schottlander as the Prosthetic Trainer. He has assisted Dr John Besford and Mrs Ruth Burke on their highly acclaimed courses and undertakes prosthetic product testing and development. He also runs courses, and trains technicians and dentists in the UK and worldwide in advanced denture techniques, using the award winning Enigma Cosmetic Teeth and Denture System. In addition, he delivers lectures and presentations on all Schottlander prosthetic products.*



## Topics to be covered

- Trimming of Primary Models
- Construction of Occlusal Rims
- Setting up of denture teeth
- Natural gum colouring and contouring
- Marketing support

*To prepare for the course: -*

*2 weeks before the course, the participants will be sent: Edentulous f/-, Opposing dentate lower, upper occlusal record rim, instructions for set up, Schottlander teeth suitable for the case. Instructions will state that the case should be mounted on, at least, a semi-adjustable articulator. The try-in should be set up only on a clear acrylic base plate, using Schottlander teeth. But not to be waxed up.*

Registration: 8.45am

Course: 9.00am - 5.00pm.

# BETTER DENTURES

Places are limited so reserve your place(s) today. **Freefax 0800 97 000 78** or contact the Schottlander Education & Events Co-ordinator direct on **01462 704 633**  
**e-mail: [courses@schottlander.co.uk](mailto:courses@schottlander.co.uk)** or **Freephone 0800 97 000 79**

**BOOKING  
FORM**

**Venue:** The Schottlander Training Centre, Letchworth.

**2012 Dates:** Friday 16th March

Friday 27th April

Friday 22nd June

Please reserve me place(s) ..... on **Better Dentures**

Name\*: \_\_\_\_\_ GDC No\*: \_\_\_\_\_ Name\*: \_\_\_\_\_ GDC No\*: \_\_\_\_\_

Laboratory Name\*: \_\_\_\_\_ Account Number (if known): \_\_\_\_\_

Address\*: \_\_\_\_\_ Postcode\*: \_\_\_\_\_

Telephone\*: \_\_\_\_\_ E-mail: \_\_\_\_\_

Cheque for £ ..... enclosed. Please make cheque payable to Davis Schottlander & Davis Ltd.  
Course fee £125.00 + VAT per person (£150.00 inc. VAT per person)

Charge to my Debit/Credit Card (We do not accept American Express)

Card Type (please circle): Mastercard / Solo / UK Maestro / Visa / Visa Debit / Visa Electron / Other \_\_\_\_\_

Card Holders Name \_\_\_\_\_ Card Number \_\_\_\_\_ Expiry Date \_\_\_\_\_

Issue Number or Start Date \_\_\_\_\_ Card Security Code (CSC): \_\_\_\_\_



Flip your card over and your CSC are the last 3 digits of your acc number.

Signature \_\_\_\_\_ Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_

\*Mandatory fields. Subject to booking conditions - copy available on request.